

News and Views... 

23 June 2020 >>



a Hyve event

26 - 28 | NOVEMBER 2020
Chennai Trade Centre, Nandambakkam, Chennai

6 - 9 | DECEMBER 2021
Pragati Maidan, New Delhi, India

INDUSTRY NEWS

Covid-19 Pandemic: India Considers Opening Some Industries amid Lockdown; India is considering allowing certain types of manufacturing and services to resume with restrictions to kick-start the economy and avoid job losses even as the nation plans to extend the world's biggest lockdown to contain the new corona virus outbreak.

- [bloombergquint.com](https://www.bloombergquint.com)



Domestic flight services resume in India after 2 months amid 630 cancellations; Domestic air travel resumed on after two months even as a number of states were unenthusiastic about opening up their airports in view of rising COVID-19 cases, causing around 630 flights to be cancelled.

- [The Times of India](https://www.thetimesofindia.com)

Globally, buyers have already shifted to India to source ceramics, home, fashion, and lifestyle goods.

- [YourStory](https://www.yourstory.com)



Around a thousand foreign manufacturers want to relocate their production to India, a country they see as an alternative to China. Reportedly, at least 300 are already talking with the Indian government for production in a wide range of sectors, including electronics, medicine, and textiles.

- [YourStory](https://www.yourstory.com)

Top companies across sectors - automobile maker Maruti Suzuki, consumer electronics giant Samsung to IT giant Infosys have reopened factories and offices as India took its first steps towards resuming economic activity after weeks under a near-total corona virus lockdown.

- [YourStory](https://www.yourstory.com)

The global economic slowdown will mean that first world economies – such as the US – will be looking out for low-cost outsourcing solutions. Whether it is IT, finance or non-core items, India can rise up to the challenge.

- [YourStory](https://www.yourstory.com)

India has had an over-reliance on Active Pharmaceutical Ingredients (APIs) supplied from China. The shutdown of supply chains, however, has called for a need to shift the market or become independent. Thankfully, the government has planned to boost local production of these APIs and emerge as a global alternate supplier.

- [YourStory](https://www.yourstory.com)

This year, the government has proposals to hike import duties on more than 300 products, such as an increase of 30 percent in furniture import from the current 25 percent price. This can provide an opportunity for local production to break out within the market, especially OMEs, SMEs, and even the ever-so-varied handicrafts of India.

- [YourStory](https://www.yourstory.com)



Hyve India Pvt Ltd has come up with a weekly e news alert program - **'Market News & Views'**

This program will cover Industry Updates, Launch of New Technologies, Partnership Opportunities, Industry Views & CSR activities. The purpose of this program is to keep customers up to date with developments in the Industry.

INDUSTRY UPDATES

The Indian paper & paper products market to reach \$ 13.4 billion by 2024

India's share in the demand for paper across the globe were analyzed is growing, as the domestic demand is increasing at a steady pace. Growing manufacturing sector, requirement of better quality packaging of FMCG products marketed through organized retail and the demand for the upstream market of paper products, such as tissue paper, filter paper, tea bags, light weight online coated paper and medical grade coated paper are expected to drive the paper & paper products market in India in coming years. The per capita paper consumption in India at a little over 13 kg, is way behind the global average of 57 kg. India is the fastest growing market for paper globally and it presents an exciting scenario; paper consumption is poised for a big leap forward in sync with the economic growth.

Individuals and corporations have banded together to help frontline workers and those impacted the most by the novel corona virus – and the global pulp & paper industry certainly has played a role in fighting the disease. Mill employees have navigated social distancing measure in the workplace to create essential, sought after products, while executives have given millions of dollars and products to hospitals, schools, and relief causes.

Container-Board.com

Although ink-on-paper communication continues to struggle against the digital revolution, a packaging sector buoyed by sustainability perceptions is leading to optimistic forecasts for global pulp and paperboard output.

Recycling Today

Government at all levels need to recognize how economically essential pulp and paper has become.

They should redouble their efforts to encourage the practice and to ensure that local programs are well funded and safely administered, especially during the crisis.

ThePrint

There are no easy solutions in a crisis like this. Recycled paper pulp is made via a different process than virgin paper pulp. Even switching between different kinds of recyclables is difficult. For now, manufacturers are adapting by making more use of household recyclables, which are being generated in large volumes under the lockdown. Although these are more expensive and difficult to process, they're likely to become more important than ever for the economy.

ThePrint



Around 80 per cent of the nation's paper capacity of 25 million tons (mt) (750-800 mills) is clustered around six States that account for half of India's gross domestic product. They are also major consumption hubs. The problem, according to the note, is that 40-45 per cent of these mills are in Covid-19 red zones and another 40-45 per cent in orange zones.

BusinessLine



Corrugating Box Industry plays a critical role in maintaining uninterrupted supply chains

Corrugating Box Industry plays a critical role in maintaining uninterrupted supply chains of most of the sectors of the Indian economy. Even in the challenging times of Lockdown post-COVID-19 environment, This Industry has risen to the task of maintaining a smooth flow of supplies.

The Pulp & Paper Times

The global corrugated packaging market is growing faster than expected, confounding some predictions that forecast a slowdown in corrugated consumption. A downturn in demand in China and the banning of contaminated recycled paper stocks has not fully materialised.

Smithers

INDUSTRY SPEAK



Mr. Dipesh Laddha
Director
Kalpataru Papers LLP

Overall, the Industry feels it is the time to reset your business model. The patterns of consumer spending will change – several companies are now assessing the concept of “Work from Home” is more economical and they will try to implement it to save the cost. The impact of the Pandemic is not regional – not only limited to the specific countries or the continent but it is a Global situation and it has not pardoned anyone. Only for India, the Paper Industry will take a loss of more than 10,000 Crores or maybe more if there is an extension in lockdown. Priority will have to make People around us & our self-safe – and then the mental challenge of sustaining in the economic turmoil ahead. The need of the hour is to understand and analyze the Charles Darwin theory “Survival of the Fittest”!



Mr. Arvind Singh,
Vice President – Sales –
General Industry,
Sulzer Pumps India Pvt. Ltd.

“After the pandemic, we expect that the pulp and paper industry will return to a healthy growth rate. We will continue our efforts to serve our customers in managing the challenges ahead.”



Mr. Ark Agrawal
Director
Parag Copigraph

Parag's core products are Carbonless & Thermal Paper. These papers have been part of the essential even during the lockdown, as for any transaction a bill/invoice is a must. Due to this, Parag was amongst the only specialty coated paper manufacturer operational throughout the lockdown period with the due permission from the Govt Dept. For the time being sales have taken a hit but we are confident once the market opens up we will be prepared for even better days.



Dr. Sivaram Pillai,
CEO
Proklean Technologies

“Be it in leather, textile or paper, our products have helped in reducing the use of hard chemicals thereby resulting in reduced pollution load. As far as Indian Paper Mills are concerned, there is an increasing awareness of the need to reduce pollution load, reduce chemical usage by adopting innovative processes. We are confident of meeting our vision in Paper Industry as well with the kind of support and interest shown to us”



Mr. ParthBoda
Owner
Diyan Papers LLP

Motivation Thought: “ONE THOUGHT CAN CHANGE YOUR LIFE ”

Morbi is famous for its ceramic production in world (3rd largest production hub in the world), in year of 2016 we also plan to install new ceramic unit but that time we find future in Paper Industry & change our plan from ceramic unit to Duplex Paper Unit. Started from Zero experience to now planning for foundation of second paper unit New Plant: on 09.06.2016 we did foundation of Duplex Unit after exact 4 years on 09.06.2020 we made foundation of Recycle Kraft Unit



Dr. Anubhav Gupta
Director
Vrinda Automations Pvt. Ltd.

Power Quality a latest concern of Electrical Managers - Almost every industry today suffers losses due to various power quality problems. Many industries are not even aware of PQ problems like Harmonics, flickers etc. They do not possess equipments to monitor and measure these aberrations in power quality. It is a must to educate and create awareness now amongst industry professionals regarding the underlying cause of their very own power quality issues



VP-Minteq
Asia & Country Manager
MTI India

“We CARE and remaining SAFE are key words and values at Minerals Technologies India which every one of our employees embodies as they help our company navigate through these challenging times. We have stayed focused on continuous value creation for our customers through innovation and optimization. Sustainability, innovation and supporting digitization are key items our Paper Industry Customers are looking for to become more competitive in the future. Our base satellite technology for Precipitated Calcium Carbonate (PCC) helps our customers improve quality and increase Ash, making it a more cost-effective process. Our NewYield® technology enables chemical recovery waste lime mud to a usable filler in paper and thus promotes sustainability in papermaking. Envirofil® technology enables to extract filler from De-inking sludge and convert to a usable filler of acceptable quality and thus cost and sustainability. Our Fulfill® high filler series, which is available exclusively to our customers with PCC satellite plants, enables them to increase the filler levels of paper with acceptable paper properties. Our broad technology portfolio not only helps create additional value for our customers but also plays a vital role towards their sustainability efforts.

We see longer term growth for the W&P segment in India, with approximately 2 mn tonnes of import, and there is a significant opportunity for growth through import substitution as the Paper Industry embarks on manufacturing excellence. The digital transformation

may initially impact the demand but proliferation of paper application in (semi-urban & rural) education and personal sanitization will continue to support growth. For Minerals Technologies, India remains a focus geography for growth and penetration of new higher-value solutions.”



Mr. Aditya Patel
President
Shree Dinesh Mills -
The Psychology of Success

The phrase “expect the unexpected” is often used to promote the attitude of proactively identifying & planning to manage risk of failure in business. While this is a must to ensure strong business prudence, there is always a balance that business owners/managers must strive for as there is always potential for certain inconceivable risk factors such as random natural disaster or catastrophic events that are for good reason never considered in practise while evaluating risk of failure for business decision-making. This is because while such events may pose a significant impact on the future of a business in case they do occur, the probability of their occurrence is far too insignificant to be taken seriously.

Due to this, one can say that success depends not only on strategically navigating risks to attain long-term objectives of a business, but also the strategic agility of an organisation to evolve through collective learning that would in turn help in finding ways to best address the situation they are faced by. This means that the ability of any organisation to collectively learn is one of the key long-term success factors that provide it the required agility to manoeuvre through any given challenge. One of the ways we can evaluate this intrinsic capacity of an organisation is

by its ability excel in operations by smoothly managing critical business challenges that are faced time to time. When teams are misaligned from a strategic standpoint, they fail to effectively collaborate & personal interests begin to trump professional duties and need for organizational alignment. This often leads to blame game & “pass on the buck” culture which results in reduced team's effectiveness in resolving challenging business issues. In this respect, one can say that a culture of collective learning& teamwork in teams is a strong indicator that such organisations view difficult strategic challenges as an opportunity to evolve rather than a burden to overcome/avoid.

In these times of pandemic, it can be said that only the strongest & most resilient businesses will survive and the mantra for success would be to “expect the unexpected, but also have the capacity to welcome the uninvited gracefully & with openness with the intention to learn, evolve and thrive”.



Mr. Gagrin Bakshi
President
Chemical Crafts

In lock down time I had talk to many paper mill directors like Kataiyani Paper, Kashi Purdev Product, Meerut Sohata Paper, Kamakshi Paper, Gagjroala TK Paper /Himalaya Paper, UnaPaswara Paper, Suchi Paper.

With great efforts they have started the plant help to workers & nation. They have supported my company M/s Chemical Crafts by giving order for fiber recovery de watering belt fiter press & for paper machine Shower micro jet filter due to above support we had also started our company from 1st June 2020.

We are also giving material & solving their problem of etp with oriented results.

MEDIA SPEAK



The COVID-19 coronavirus pandemic is the greatest challenge humanity has faced since the Second World War. COVID-19 is not just a health crisis: It has the potential to create unprecedented social, economic and political crises that will leave deep ugly scars. People are constantly losing jobs and income. The island nations that heavily depended on tourism have deserted beaches and empty hotels. According to International Labour Organization, 25 million jobs could be lost. Developing nations could lose at least US\$220 billion in income, and the United Nations Conference on Trade and Development has called for US\$2.5 trillion to support them. The coronavirus pandemic has had a considerable impact on industries across the world, including the pulp and paper industry.

-PaperMart

Suppliers of toilet tissue, paper towels, and pulp for masks ramped up production during the COVID 19 pandemic to deal with increased consumer and customer demands for products, with some double shifting or increasing production over the normal output. At the same time, pulp and paper organizations and suppliers of mill services stepped up to ask governments to declare the industry an essential service.

Paper Industry Publishing



India's Paper Industry Sees Fast Growing Market, continues to focus on Reducing Energy and Water Use

PaperAge



Valmet will supply keyboard making technologies to Sri Andal Paper Mills for its new containerboard making line, located in Tamil Nadu, India

Paper Industry World



Andritz has received an order from Tamil Nadu Newsprint and Papers Limited (TNPL) to supply a complete recovery island for its mill in Mondipatti Village, Tamil Nadu, India

Paper Industry World

NEW TECHNOLOGIES

MK Process Technologies

MK Process Technologies - Offers state of the art equipment and technologies for Pulp and Paper Industry in association with international companies. We have recently added two more product line in our portfolio ; first being Calender roll from HWK, Germany (Formerly SHW) and the other being Knives from Krumar Knives, Croatia

Minerals Technology Inc.

Minerals Technologies Signs Agreement with Satia Industries Limited to Construct a 42,000 Metric Ton per Year Satellite PCC Plant in India;
Minerals Technologies Inc. (NYSE: MTX) (“MTI” or “the Company”) announced today that it has signed an agreement with Satia Industries Limited to build a 42,000 metric ton per year satellite precipitated calcium carbonate (PCC) plant at its paper mill in Sri Muktsar Sahib, Punjab District, India. The facility is scheduled to begin operation in the second quarter of 2021.

BTG Instruments, A Voith Company

BTG Instruments, A Voith Company –
Launched:

- Pulp 4.0 approach us for pulping solutions.
- CONTROL Suite – A software that confirms your process control equipment performance and ensure reliable control
- Vigilance Pro -A tool for tissue machine
- Smart Monitoring (bCONNECT)- Remote monitoring of BTG inline equipment's at site. This will ensure reliable measurement and instrument uptime to the process control supported by BTG expertise.

Global Engineering Corporation

Global Engineering Corporation has come up with Covid 19 Testing Equipments for Offices and Factories.

- a)Automatic Disinfection
- b)Automatic Non Touch Hand Sanitizer
- c)Digital Signage Kiosk Automatic Hand Sanitizer
- d)Face ID With Body Temperature Management
- e)Non Contact infrared thermometer
- f)Fully automatic N95 Mask Making Machine

Global Engineering Corporation is an ISO certified company engaged in Designing, Manufacturing & Exporting of Quality Testing Instruments with complete process and Engineering Expertise with full range of services i.e.

- Quality Testing Equipments used in Corrugation, Pulp, Paper, Printing, Packaging,
- New products: COVID-19 PRODUCTS
- Calibration & repairing services with NABL accredited certificate.
- AMC services
- Spare parts of testing equipments i.e. Calibration Foil & Diaphragm etc.

Aditya Color Chem

Aditya Color Chem - Launched Pigment Base Writing Printing Ink

Sulzer Pumps India Pvt. Ltd.

Sulzer Pumps India Pvt. Ltd. –

Mix and match — Sulzer launched the new SALOMIX SSF side-mounted agitator family to the global market at Paperex in New Delhi on December 3 2019 in the gracious presence of Mr. Pawan Agarwal, the President of the Indian Pulp & Paper Technical Association. Sulzer's expert team at the stand also included specialists from the global sales, segment and product portfolio management.

Proklean Technologies

Proklean Technologies - Produce Paper in a Green and Profitable Way!

After its success in the Leather and Textiles Processing industry, Proklean has introduced a range of speciality bio-chemicals for the Pulp and Paper industry under the brand name "ProCharta".

Based on patented probiotics technology, these products have broken new grounds by contributing to cost-saving and sustainability in Pulp Processing. They help in reducing the use of bleaching and delignification chemicals, cut down the generation of sulphides / mercaptans at cooking thereby resulting in lower emissions even while enhancing profitability. Proklean has had a 100% success rate in establishing ProBleach as a booster in Oxidative Bleaching. ProBleach customers have recorded significant cost savings and are keen to induct their other products as well. Plant trials for other applications have been initiated with encouraging results.

Vrinda Automations Pvt. Ltd. –

It's time for industry to allow us to cater to their problems with our Static VAR Generators (SVG2000), Active Front End filters (AFE2000) and Active Power Filter (APF2000). These equipments are designed for continuous duty and are manufactured in modular format so as to enable expansion or downsizing as per the industrial needs. They have communication ports to show the actual scenario being handled by them on HMI or PCs.

We hope we shall save tremendous money for industry in terms of energy bills and equipment maintenance costs.

Offer: Since this is a new concept for industry we can offer the trial sets of products against LC or bank guarantees so that there is no doubt about the performance of product.

BUSINESS FESTIVAL OF PAPER INDUSTRY



a Hyve event

6 - 9 December 2021

Pragati Maidan, New Delhi India

Paperex is the largest paper industry event in the world and it takes place in New Delhi, India.

It is a "A Unified Business Platform for Paper Industry" for new business opportunities, joint ventures, investments and technology transfer in paper and allied industries.

Paperex is always very well attended by large gathering of Paper Manufacturers to explore the New Technology., Machinery & Equipment and Raw Material for Paper & Board Manufacturing.

And the mass audience of Paper Traders, Printers, Publisher, Converter and Paper Packaging Companies to explore the variety of papers at the show



26-28 November 2020

Chennai Trade Centre, India

A sneak Preview:

- Meet 250+ exhibitors who will display latest products & services from 18 countries
- Learn new trends by attending technical conference by IARPMA
- Network with industry leaders at "Global Paper Technology Supplier" pavilion
- Delegation program to host international buyers
- 5000+ trade visitors from 20+ countries including 142 paper mills across India
- Visit "Paper Manufacturer" networking pavilion
- Engage with the leaders at "Exclusive Paper Mills CEO/MD Conclave"

Business Connect Program

- **Market News & Views, a weekly e news alert program** covering Industry Updates , Launch of New Technologies , Partnership Opportunities , Industry Views, CSR activities
- **International Business Networking Program (IBNP) a monthly webinar** covering key industry across Indian as well as some neighboring countries including China, Taiwan, Bangladesh, etc
- **Open Seminars during the event**, a unique opportunity to have face to face interaction with industry leader and knowledge transfer



Contact Us



Hyve India Private Limited

(CIN. U92490DL2004PTC124343)

B1001-1014, 10th Floor, Statesman House Building 29, Barakhambha Road, New Delhi – 110001, INDIA

Tel:- 91-11- 66295800 | Email: ed.india@hyve.group

Website: india.hyve.group, www.hyve.group

SOME LEADING COMPANIES AT THE EVENT

BTG Instruments, A Voith Company



We provide sustainable solutions to your process issues as we have reliable measurement tools available

with advanced control for optimizing your Integrated Pulp & Paper Manufacturing. The recent addition to the measurement tool are Single point online charge measurement SPC-5500.

Karan Carpet Industries



Manufacturer of Synthetic Felt and Dryer Screen
The Key Features:-

- 1 Better Quality
- 2 Better Price
3. Faster Delivery.

Om SreePapertek



OM SREE PAPERTEK is one of the fastest-growing Kraft Paper manufacturers in Higher BF at Hyderabad, coming up this year with

High RCT Kraft Paper.

Proklean Technologies - Produce Paper in a Green and Profitable Way!!



Proklean Technologies was started with the vision "to make the world a better place by consistently delivering innovative products that reduce/replace hazardous chemicals while conserving critical natural resources and thereby reducing pollution & costs".

After its success in the Leather and Textiles Processing industry, Proklean has introduced a range of specialty bio-chemicals for the Pulp and Paper industry under the brand name "ProCharta".

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Anjaneya Beltings



Products on Display of Sheet cutter belts, Printing machine belts, Brake liner, Rubber conveyor belt, Pulper drive belt, Power transmission belts.



CTC Impex (India) Pvt. Ltd.



The customer-oriented company, with sole objective to provide most effective, value added products and services to our customers. Our major suppliers are from China.

Our Product range includes: Casted dryers, casted mg, casted press rolls, calendar & calendar rolls, drum pulper, screw press, vacuum washers, pressurized head box, ceramic drainage elements, pressure screens, centri cleaners, baskets, valves, forming fabrics, felts, dryer screens, simplex sheeters, complete paper machines and stock preparation.



...and many more



...and many more